CONTRACTS AND COMPLEX NEGOTIATIONS



FOLLOWING THE INCREASING SOPHISTICATION OF BUSINESS, CONTRACTS ARE BECOMING INCREASINGLY COMPLEX AND SPECIALIZED BY TYPE OF INDUSTRY. IT IS ESSENTIAL TO RELY ON EXPERIENCED LEGAL ADVICE, ABLE TO PREPARE AND NEGOTIATE CONTRACTS EFFICIENTLY AND SAFELY.

With a team specialized in the various sectors of the economy, we are ready to support our clients in structuring and negotiating complex contracts. Our differential is precisely understanding and knowing the markets in which clients operate, anticipating demands and finding contractual solutions that minimize risks.

Our focus is to structure specific, balanced, and clear instruments that reduce the chances of a dispute. We analyze the problems that clients may face and their exposure to risks, together with the commercial, financial, operational, and technical areas (in addition to the company's own legal team). Our collaboration takes place from the design of the business to its completion, including support in the negotiation of the contract.

ADAPTATION OF CONTRACTS TO THE BRAZILIAN CONTEXT

We also have extensive experience adapting contracts designed for other jurisdictions to Brazilian legislation and the Brazilian market. This applies both to contracts based on different legal regimes and for multinationals that use standardized templates and need to adapt them safely for use and application in Brazil.

INDUSTRY SPECIALIZATION

We have multidisciplinary groups exclusively dedicated to specific markets. We bring to the negotiating table lawyers who understand how the client's industry operates and master the contractual models used in the industry. This allows us to provide agility and efficiency to our clients' businesses.



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THE LEGAL 500 - THE LEGAL 500 BRAZIL AWARDS 2020/21

The Legal 500 - The Legal 500 Brazil Awards 2020/21



THE LEGAL 500 - TOP TIER

The Legal 500 - Top Tier



IFLR AMERICAS AWARDS - PROJECT FINANCE DEAL OF THE YEAR COM O PROJETO DA LINHA 6 DO METRO DE SP

IFLR Americas Awards - Project Finance deal of the year com o projeto da Linha 6 do metro de SP

ACKNOWLEDGEMENTS

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