



REAL ESTATE

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REAL ESTATE BUSINESS FORMATTING CAN INVOLVE SOPHISTICATED CONTRACTUAL MECHANISMS AND PARTNERS IN OTHER PARTS OF THE WORLD. THE COMPLEXITY OF TRANSACTIONS EXTENDS TO LAND REGULARIZATIONS, WHETHER URBAN OR RURAL. OUR LEGAL SOLUTIONS TAKE INTO ACCOUNT NOT ONLY REAL ESTATE LAW ISSUES, BUT VARIOUS OTHER ISSUES THAT MAY AFFECT THE IMPLEMENTATION OR REGULARIZATION OF THE VENTURE OR THE TRANSACTION INTENDED.

For this, we work together with other professionals from specific practices of our firm, consulting experts in the topics relevant to each project, whether tax, environmental, corporate, labor, litigation, or mining, among others. Our focus is to present an integrated and more complete solution for the needs of the company and help it to realize the desired business according to the best market practices, with quality and efficiency.

We have strong and growing experience in the real estate business involving all types of transactions in the sector, such as transactions for acquisition of rural or urban properties, leasing, built to suit, sale and lease back, and real estate guarantees.

We operate in the structuring and regularization of real estate developments, from the simplest to the most complex, such as hotels, medical centers, commercial projects / distribution centers, residential and multipurpose, including allotments and shopping malls. We also advise foreign or similar companies that want to acquire rural properties in Brazil or carry out certain activities in them.

Managing large volumes of information and often challenging schedules, we advise our clients on the most varied types of legal real estate solutions, such as rectification of complex land and property titles and regularization of permits and approvals in general necessary to carry out activities at the properties occupied.

Our biggest differential is our expertise in real estate crisis management. We operate in the main ongoing crisis management endeavors in Brazil, focusing on real estate and land issues related to financial compensation programs and individual and collective compensation. This work involves sophisticated mechanisms that consider various issues of law, with special emphasis on the customization of the service according to the specific needs of the client and the characteristics of the affected areas.

We also have expertise in structured real estate transactions, such as rural investments, real estate mergers and acquisitions and joint ventures, real estate financing, energy projects, securitization of receivables, and incorporation of real estate investment funds.

We have a diverse team of lawyers with extensive experience in complex real estate transactions in different segments:

- developers and construction companies
- shopping malls and retail in general
- Hotels
- Banks
- logistics centers
- infrastructure projects (renewable energy, oil and gas, ports, highways, and airports, among others).

Our operations are national in scope and we have a consolidated physical presence in São Paulo and Rio de Janeiro, as well as are expanding teams into the cities of Belo Horizonte and Maceió.

RELATED PARTNERS



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AWARDS



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LEADERS LEAGUE - LEADERS LEAGUE ALLIANCE

SUMMIT: LAW & INNOVATION

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THE LEGAL 500 - THE LEGAL 500 BRAZIL

AWARDS 2020/21

The Legal 500 - The Legal 500 Brazil Awards

2020/21



THE LEGAL 500 - TOP TIER

The Legal 500 - Top Tier



**IFLR AMERICAS AWARDS - PROJECT FINANCE
DEAL OF THE YEAR COM O PROJETO DA LINHA 6
DO METRO DE SP**

IFLR Americas Awards - Project Finance deal of
the year com o projeto da Linha 6 do metro de
SP

ACKNOWLEDGEMENTS



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